

# SD-WAN CASE STUDY

**India 's NBFC Chain performance enhanced faster by 80% with 50 % Cost Reduction**



**Vertical : NBFC**

**Type : Vehicle & Micro**

**Business Loans**

**Incorporated : 2000**

- **75 + Branches**
- **5 States in India**
- **2000+ Employees**

## APPLICATIONS USED BY ORANGE

- Loan Processing Applications
- Web access
- Collaboration (e-mail ,Voip)
- Branch Operations (CCTV,Bio,Hrms)

## CUSTOMER CHALLENGES

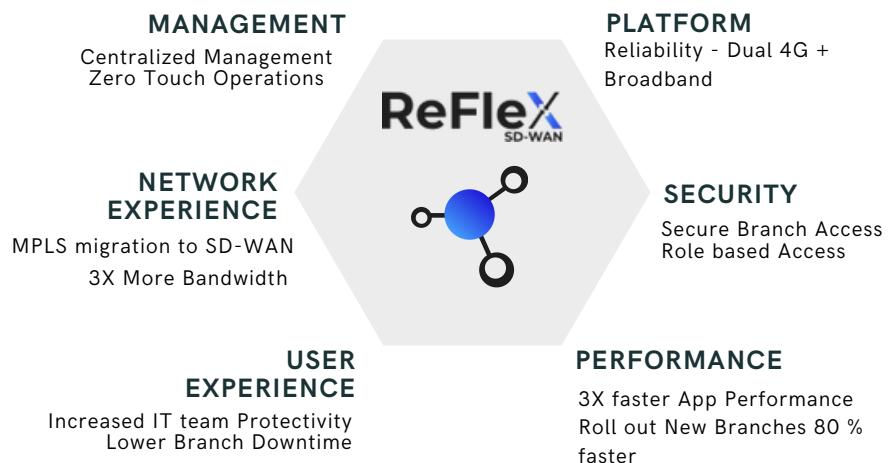
Orange Retail finance has both applications across **cloud and central office** accessed over MPLS to interconnect their branch offices. Most of the branches are tier-2/tier-3 towns having **last mile quality** and **WAN management issues**.

## SOLUTION OFFERED BY COSGRID

COSGrid deployed **ReFlex SD-WAN** solution with **Firewall** by installing COSGrid ReFlex Edge devices in each of their branch offices and managed by COSGrid Guider (Cloud).

- Leveraged Dual 4G and broadband for **flexible connectivity & Better Reliability**
- Security policies were applied **centrally** and in **automated** way
- Gradually **migrated away MPLS** for all branches.
- Superior Connectivity SLA
- Role Based Access with **Traffic Analytics**
- QoS with **Network Groups** & Manageability
- **Web Filtering** for more secure access
- **Zero Touch Deployment (ZTD)** significantly **reduced** their deployment **time**.

## CUSTOMER OUTCOMES



## CUSTOMER TESTIMONIALS

" With COSGrid as our SD-WAN partner, we've been able to roll out new branches 80% faster, get 3x more bandwidth, and 50% lower Opex compared to MPLS WAN. A complete end-to-end solution from them with a solid 4G support, Network security, and simplified management"