

# CUSTOMER SUCCESS STORY

## Reimagining Branch Connectivity with ReFlex SD-WAN

## CASE STUDY

### Client Overview

**Client Name:** Shankar Nethralaya

**Industry:** Healthcare

**Size:** 1000+ Employees

**Location:** India

**Use Case:** Healthcare MPLS Migration to SD-WAN



### Client Background

Sankara Nethralaya is India's premier charitable eye care institution, established in 1978 and headquartered in Chennai. Operating across multiple locations, they serve over 2,400 patients daily with 200+ daily surgeries. NABH-accredited and ISO 9002 certified, they provide 50% of outpatient services free to underprivileged patients, earning recognition as Asia's leading ophthalmic institution.

### Problems Faced

- Frequent application slowness due to bandwidth limitations
- Branch downtime affecting critical hospital operations
- Network congestion impacting patient care systems
- Inadequate bandwidth allocation across multiple locations
- High WAN operational costs reducing budget flexibility

### The Solution: COSGrid's **ReFlex** SD-WAN

COSGrid Networks implemented ReFlex SD-WAN, its agile and secure software-defined networking solution, to improve connectivity, reduce MPLS dependency and streamline network management across branch locations.

### ReFlex SD-WAN Key Features

- Patented **Advance Traffic Steering**
- **Zero-Touch Provisioning** and Management
- **5G/4G Adaptive** Failover Capabilities
- Integrated Security with **NGFW**

### Implementation Highlights



**Delivered within 2  
weeks**



**Reduce IT & Opex  
costs by 10%**



**Increase security  
visibility by 20%**



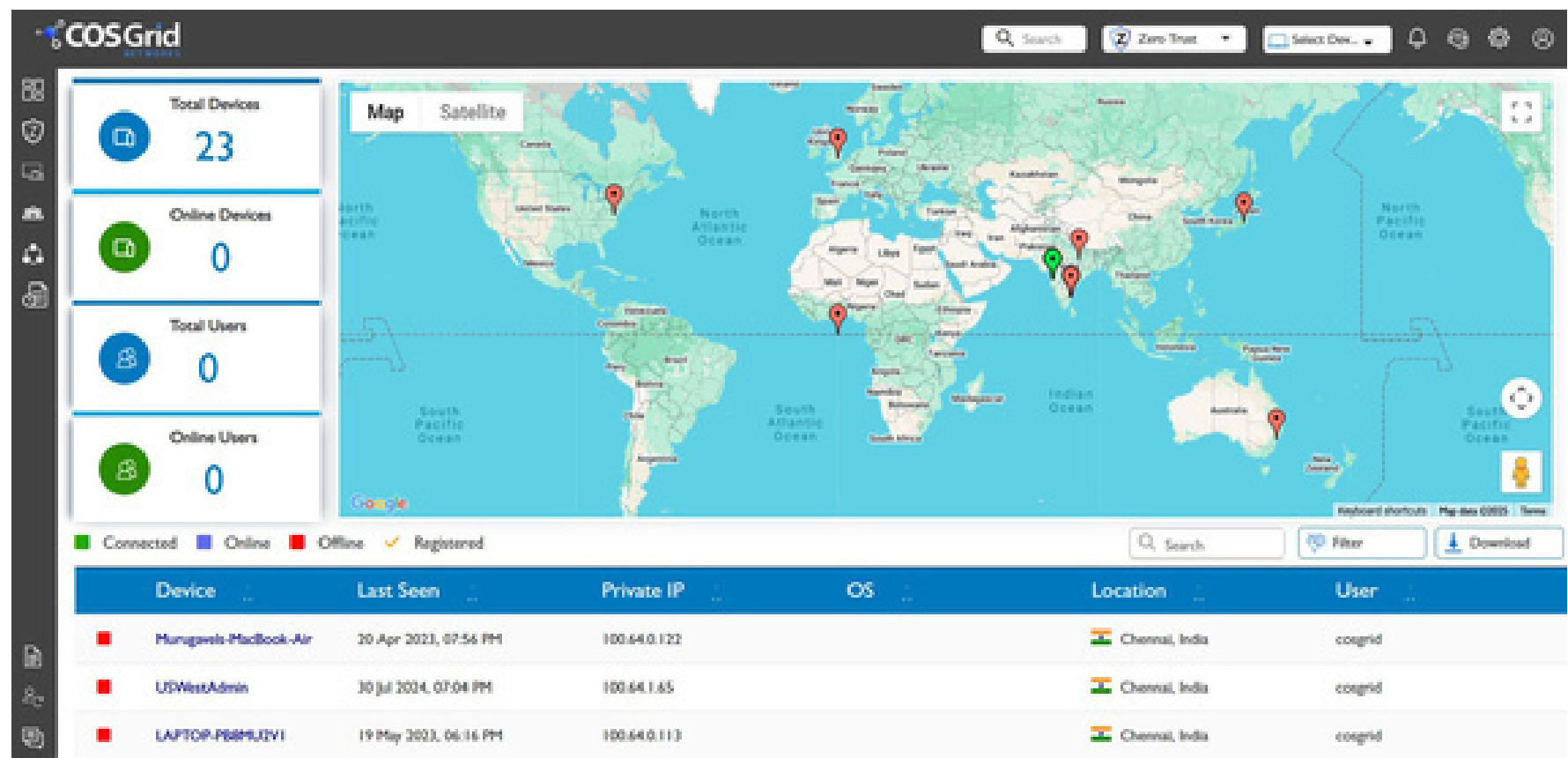
**Reduce IT  
Complexity**

“We were heavily reliant on MPLS links to run our wide area network for servicing patients in India. COSGrid solutions on SD-WAN Solutions were both transformative and cost-effective.

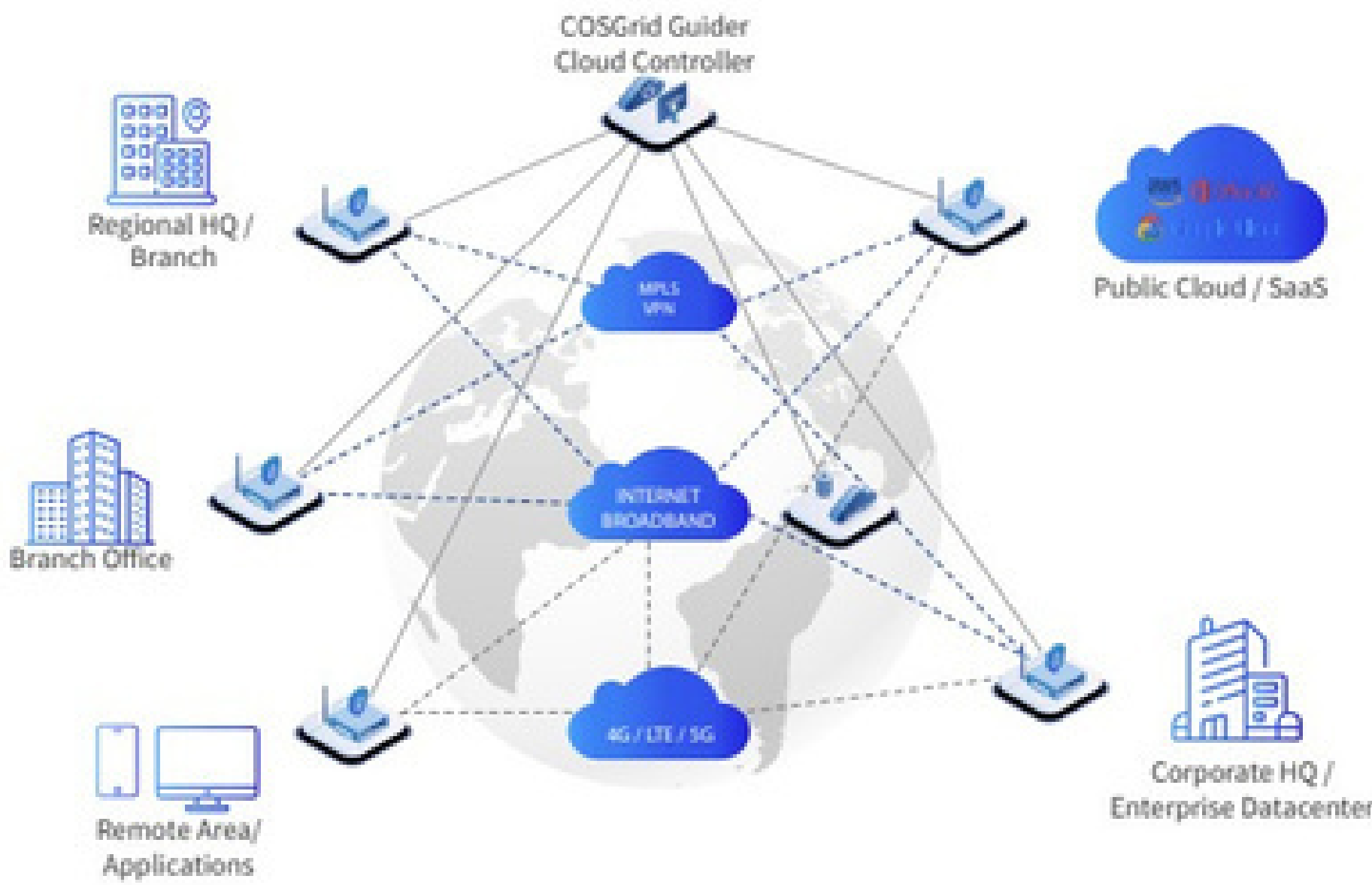
-XYZ (Chief X Officer)

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## Dashboard



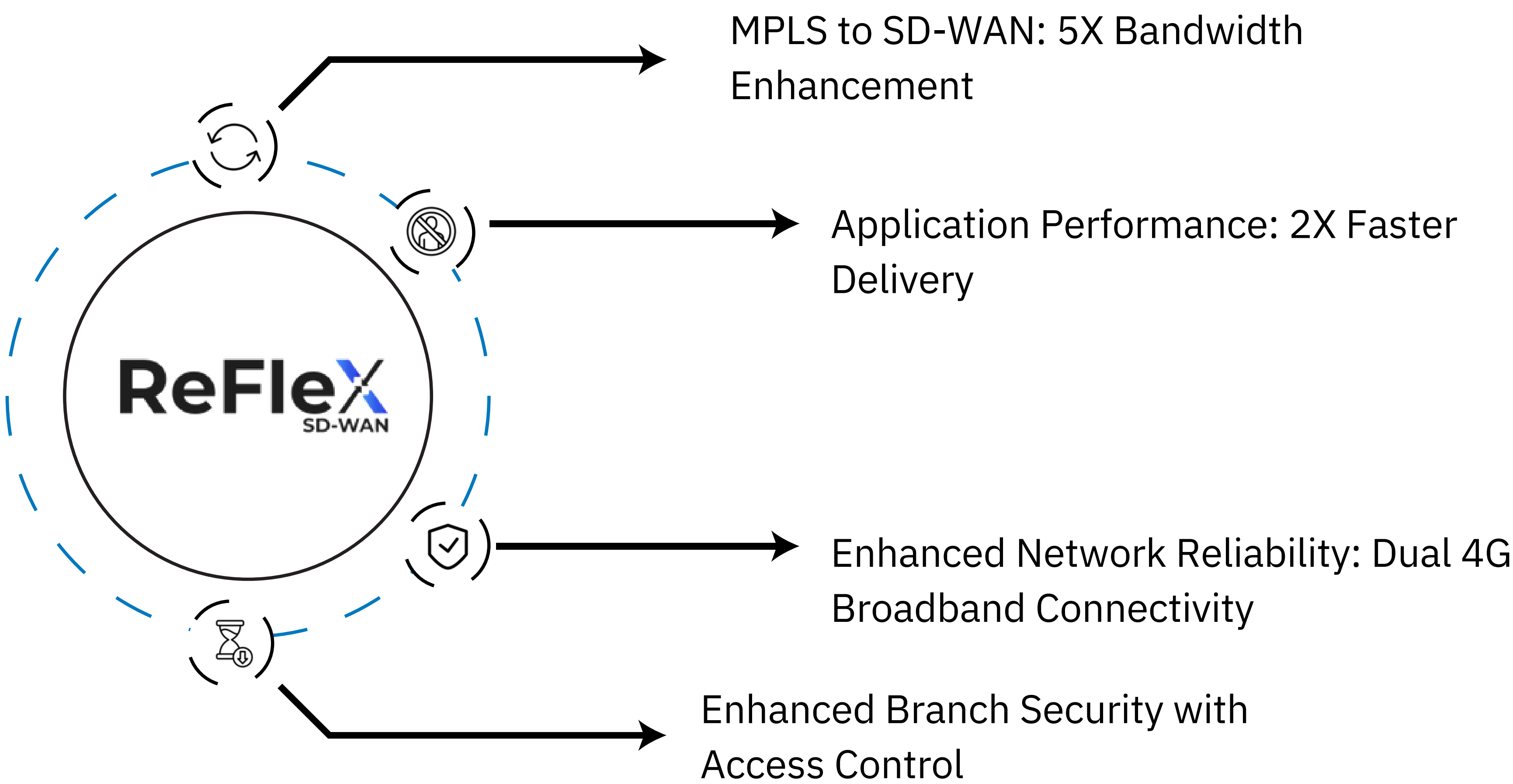
## Architecture



## Deployment Snapshot



## Results Achieved



## ABOUT COSGRID

**COSGrid Networks** is a leading networking and cybersecurity products company that delivers secure access and protection to users data, applications, and workloads across clouds, remote sites and users anywhere. One of the few unified **SASE** companies globally that enables ‘**Cyber-resilience Simplified**’ for organizations with advanced threat detection, zero trust architecture, and patented adaptive **SD-WAN**-based steering to deliver seamless connectivity across **WAN** links, including **4G/5G**.

**COSGrid Networks:** Cyber Resiliency Simplified with Smart SASE NetsecOps

**URL:** [www.cosgrid.com](http://www.cosgrid.com) **Email:** [info@cosgrid.com](mailto:info@cosgrid.com)

